

Hawaii Trades with Australia

Australia is the 4th largest market for Hawaii goods exports, worth \$38.3 million in 2007. Hawaii's major exports to Australia include telecommunications equipment, electrical machinery, munitions and aircraft parts.

Product	Value (\$)	Percent
Computers & Electronic Products	14,900,003	38.9
Fabricated Metal Products	7,405,555	19.3
Transportation Equipment	7,175,449	18.7
Electrical Equip., Appliances & Parts	5,029,375	13.1
Chemical Manufactures	1,080,161	2.8
Spec. Classification Provisions	701,946	1.8
All Others	2,030,110	5.3
TOTAL	38,322,599	100%

Source: US Department of Commerce 2007 CY

Did you know?

- Australia-based ship building company **Austal** designed and built the high-speed vehicle-passenger ferry used by **Hawaii Superferry** to connect Oahu to Maui. There is also an arrangement for Austal to provide a second such vessel.
- **Avantogen**, an Australian biotechnology company, is working with Oahu-based **Hawaii Biotech** to develop prophylactic and therapeutic vaccines to prevent infection by influenza, West Nile virus, dengue fever virus and other serious illnesses.
- Hawaii is a prominent **vacation destination** for Australians; around 117,000 visited in 2006.
- Hawaii and Australia are the two leading producers of the world's **macadamia nuts**. The macadamia nut tree is native to Australia and was first planted on Hawaii's Big Island in 1882.

Australia invests in Hawaii

- **Actus Lend Lease**, sister to Australia's Bovis Lend Lease, has contracted with the US Army to oversee the long-term development and management of army homes on Oahu and has agreed with the US Air Force to renovate, replace and manage housing units at Hickam Air Force Base.
- **Macquarie Infrastructure Company** owns the Gas Company, which produces and distributes gas products to residential and business consumers on Hawaii's six main islands.
- **Oceanlinx Limited** has agreed with Hawaii authorities to provide wave-power generators to harness ocean energy for the purpose of supplying 2.7 MW of clean electricity to Maui.

Australia: Strong economy, important trading partner

- Total trade between Australia and the United States was \$44 billion in 2007, with US exports to Australia amounting to \$29 billion. Australia ranks in the top 10 export markets for 14 states and the top 25 markets for 48 states.
- Australia is among the most highly developed and economically successful countries in the world with a gross domestic product (GDP) of \$1 trillion for the 2007/08 financial year.
- Australia has one of the world's most open and innovative economies. The OECD's 2008 annual review of economic reform assesses that Australia's economy is the least regulated among OECD member countries and imposes the least impact on economic behaviour.

AUSFTA

The **Australia-US Free Trade Agreement (FTA)** came into force on 1 January 2005. The FTA gives US businesses price advantages and preferential access over international competitors in the Australian market. The FTA eliminates 99% of Australia's manufacturing tariffs, giving US firms a 5% average cost advantage over their international competitors in the Australian market. Additionally the FTA:

- Grants enhanced preferential access for American service exporters to Australia.
- Grants tariff-free access to Australia's agricultural market for US exporters.
- Removes foreign investment screening for a range of foreign investment activities, including establishment of all new businesses in Australia.