

New Mexico Trades with Australia

New Mexico exported goods worth over \$13.7 million to Australia in 2007. New Mexico's major exports to Australia include telecommunications equipment, civil engineering equipment, surveying instruments and artworks.

Product	Value (\$)	Percent
Computers & Electronic Products	6,789,184	49.5
Used Merchandise	2,041,088	14.9
Machinery Manufactures	1,092,607	8.0
Electrical Equip., Appliances & Parts	883,384	6.4
Fabricated Metal Products	869,832	6.3
Plastic & Rubber Products	535,335	3.9
All Others	1,511,181	11.0
TOTAL	13,722,611	100%

Source: US Department of Commerce 2007 CY

Did you know?

- The **University of New Mexico** has direct student exchange arrangements with **Flinders University** (South Australia), **Newcastle University** (New South Wales) and **University of Sunshine Coast** (Queensland).
- The United States is the number one destination for Australian investment abroad, with total investment of US\$355.6 billion, and direct investment of US\$133.1 billion. Australia is the eighth largest foreign investor in the United States. There is considerable investment in the US manufacturing, finance and real estate sectors.
- Australia is the fifth most popular study abroad destination among US students.
- Approximately 670,000 Australians visited the United States in 2007 for vacation, personal, business and other reasons - an increase of 24% since 2000 - and spent \$3.3 billion in the course of this travel.

Australia Invests in New Mexico

- **Actus Lend Lease**, sister to Australia's Bovis Lend Lease, has contracted with the US Air Force to oversee the long-term development and management of military housing at Holloman Air Force Base in Alamogordo.
- **BHP Billiton**, the world's largest diversified resources company, owns New Mexico Coal which operates mines on or near the Navajo Indian Reservation. The mines supply two coal-fired plants which deliver electricity across the southwestern United States.
- **Samson Oil & Gas Limited** has a stake in the State GC oil field and full ownership of the State GC gas field in Lea County.

Australia: Strong economy, important trading partner

- Total trade between Australia and the United States was \$44 billion in 2007, with US exports to Australia amounting to \$29 billion. Australia ranks in the top 10 export markets for 14 states and the top 25 markets for 48 states.
- Australia is among the most highly developed and economically successful countries in the world with a gross domestic product (GDP) of \$1 trillion for the 2007/08 financial year.
- Australia has one of the world's most open and innovative economies. The OECD's 2008 annual review of economic reform assesses that Australia's economy is the least regulated among OECD member countries and imposes the least impact on economic behaviour.

AUSFTA

The **Australia-US Free Trade Agreement (FTA)** came into force on 1 January 2005. The FTA gives US businesses price advantages and preferential access over international competitors in the Australian market. The FTA eliminates 99% of Australia's manufacturing tariffs, giving US firms a 5% average cost advantage over their international competitors in the Australian market. Additionally the FTA:

- Grants enhanced preferential access for American service exporters to Australia.
- Grants tariff-free access to Australia's agricultural market for US exporters.
- Removes foreign investment screening for a range of foreign investment activities, including establishment of all new businesses in Australia.